

**VIETNAM JOINT STOCK COMMERCIAL
BANK FOR INDUSTRY AND TRADE**

Address: 108 Tran Hung Dao Str., Hoan Kiem Dist., Hanoi
Tel: 84.4.39421030; Fax: 84.4.39421032
Business Registration Certificate No. 0100111948 granted
for the 10th time on 29/04/2014

No. : 16/BB-DHDCD

SOCIALIST REPUBLIC OF VIETNAM
Independence - Freedom - Happiness

Hanoi, December 30th 2016

MINUTES
SHAREHOLDERS VOTING RESULT
VIETNAM JOINT STOCK COMMERCIAL BANK FOR INDUSTRY AND TRADE

- Pursuant to the Law on Enterprises No. 68/2014/QH13 ratified by the National Assembly of the Socialist Republic of Vietnam on 26th November 2014;
- Pursuant to the Law on Credit Institutions No. 47/2010/QH12 ratified by the 12th National Assembly of Vietnam, 7th session dated 16th June 2010;
- Pursuant to Law on Security No. 70/2006/QH11 ratified by the 11th National Assembly of Vietnam on 29th June 2006, amended on 2010;
- Pursuant to the Decree No. 59/ND-CP dated 16th July 2009 of the Government on the Organization and Operation of Commercial Banks;
- Pursuant to the Charter on Organizational and Operational of Vietnam Joint Stock Commercial Bank for Industry and Trade;
- Pursuant to Resolution of the Board of Directors No. 641/NQ-HDQT-NHCT44 dated 01/12/2016 on obtaining written opinions on 2015's cash dividend of Vietnam Joint Stock Commercial Bank for Industry and Trade;
- Pursuant to Decision No. 1526./QD-HDQT-NHCT1.2 dated 26/12/2016 by Chairman of the Board of Director on the establishment of Vote Checking Committee on written opinions of shareholders on 2015's cash dividend of Vietnam Joint Stock Commercial Bank for Industry and Trade;
- Pursuant to Decision No. 1527/QD-HDQT-NHCT1 dated 26/12/2016 by Chairman of the Board of Director on the establishment of Assisting Team for Vote Checking Committee on written opinions of shareholders on 2015's cash dividend of Vietnam Joint Stock Commercial Bank for Industry and Trade;

Today, at 17:01 PM on 30th December 2016, at Vietnam Joint Stock Commercial Bank for Industry and Trade (VietinBank), 108 Tran Hung Dao Street, Hoan Kiem District, Hanoi, Vote Checking Committee on VietinBank's 2015 cash dividend has conducted vote checking with the following contents:

I. COMPOSITION OF THE VOTE CHECKING COMMITTEE

- Mr. Nguyen Van Thang, Chairman of the Board of Directors, Chief;
- Mr. Le Duc Tho: Member of the Board of Director - General Directors, Member;
- Mrs. Tran Thu Huyen: Member of the Board of Directors, Member;

with the supervision of:

- Mr. Nguyen The Huan: Head of the Supervisory Board;
- Mr. Tran Minh Duc: Member of the Supervisory Board;

the recorder of the Minutes of shareholders' voting: Mrs. Phan Thi Hong Hai, Deputy Director of the Secretariat to the Board of Directors.

II. PURPOSE OF OBTAINING SHAREHOLDERS' OPINIONS

Collect shareholder's written opinions on 2015's cash dividend of VietinBank at 7%/par value of each share (VND 700 of cash dividend per share);

III. VOTE CHECKING CONTENTS

1. Voting checking methods:

- Valid voting paper is voting paper that only marks "X" in 01 box.
- Invalid voting paper is voting paper in the following cases: (i) marks "X" in 02 or more boxes, or when all 03 boxes are not marked "X"; (ii) no signatures for individual shareholders, no signature of authorized representative or legal representative for organizational shareholders; (iii) sent to the announced address but after 17:00 PM on 30th December 2016; (iii) has been opened if sending by post and disclosed if sending by faxes or email.
- Unparticipated voting paper is voting paper that is not sent back to VietinBank.
- The members of the Board of Directors, vote counting people and vote counting supervisors are jointly responsible for the truthfulness and accuracy of the minutes of the vote checking. They will also be jointly liable for damages arising from decisions approved by the vote checking team which is not honest and accurate.

2. Vote checking

- The record date for the shareholders' list: **15th December 2016**
- Total number of shareholders as at the record date: 21,829 shareholders
- Percentage of distribution: 1 share is equivalent to 1 voting right.
- The total number of voting shares: 3,723,404,556 shares, which corresponds to 3,723,404,556 voting rights.
- Total votes sent out: 21.829 votes which corresponds to 3,723,404,556 voting rights.
- Total votes collected: 835 votes, which corresponds to 3,556,317,405 voting rights.
- The number of invalid votes: 51 votes which corresponds to 246,051 voting rights.
- The number of unparticipated votes: 20,994 votes which corresponds to 167,087,151 voting rights.

3. The voting results:

Content	Number of votes	Number of voting shares	Percentage
Approval	745	3,555,305,416	95.485338%
Disapproval	16	317,892	0.008538%
Abstain	23	448,046	0.012033%
Invalid votes	51	246,051	0.006608%
Unparticipated votes	20,994	167,087,151	4.487483%

Thus, the total number of approved votes is 745 votes, which corresponds to 3,555,305,416 shares, accounting for 95.485338% of the shares with voting rights.

IV. THE DECISIONS APPROVED BY THE GENERAL MEETING OF SHAREHOLDERS

The Minute is constituted at 17:30 PM on 30th December 2016 immediately after the vote checking for consulting shareholders's writing opinions ended.

With the percentage of approval votes is 95.485338%, the General Meeting of Shareholders of VietinBank has officially approve 2015's dividend payment at 7%/par value of each share.

The above decision was adopted by shareholder's written opinion form, which has the equivalent value as decisions adopted at the General Meeting of Shareholders.

CHAIRMAN OF THE BOARD OF DIRECTORS Head of vote checking committee

(Signed and sealed)

Nguyen Van Thang

**Board Member
DIRECTOR GENERAL**

(Signed)

Le Duc Tho

Board Member

(Signed)

Tran Thu Huyen

VOTE CHECKING SUPERVISION

Head of Supervisory Board

(Signed)

Nguyen The Huan

Member of Supervisory Board

(Signed)

Tran Minh Duc

MINUTES RECORDED BY

(Signed)

Phan Thi Hong Hai